



United States
Department of
Agriculture

Foreign
Agricultural
Service

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Export Directory of U.S. Food Distribution Companies

A guide to sourcing mixed
containers of food products.

NORTHEAST ASIA AND CHINA EDITION



AgExport Services Division

<http://www.fas.usda.gov/agexport/exporter.html>

Introduction

The *Export Directory of U.S. Food Distribution Companies* is made available by the AgExport Services Division (AGX) of the Foreign Agricultural Service (FAS), U.S. Department of Agriculture (USDA).

The purpose of the directory is to provide a list of U.S. suppliers of mixed containers of grocery products to potential foreign buyers. The inclusion of a particular company in the directory does not imply USDA's endorsement of the company's products and/or services.

If a U.S. supplier would like to be included in future editions of the *Export Directory of U.S. Food Distribution Companies*, please contact:

Anne Almond - (202) 690-2853 - AlmondA@usda.gov

or

Jennifer-Claire Klotz - (202) 720-8557 - Klotz@usda.gov

Recommendations on improving the directory are also welcome.

The *Export Directory of U.S. Food Distribution Companies* is available on line at:
<http://www.fas.usda.gov/buying.html>. The Web site also includes additional information on buying U.S. products.

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| | |
|--|--|
| Company Name: | American Fine Food Corp. (AFFCO) |
| Address: | 2841 N.W. 10 th Ave. Miami, FL 33172 |
| Phone: | (305) 392-5000 |
| Fax: | (305) 392-5400 |
| Web site: | N/A |
| E-mail: | affco@affcointl.com |
| Contact: | Fadi Ladki |
| Title: | Export Manager |
| Sales Volume: | N/A |
| Number of Employees: | N/A |
| Business/Export Services: | Product Representation Consolidation Freight Forward and Distribution Services |
| Exporter Description: | N/A |
| Regions of Interest: | Western Europe Eastern Europe and Russia Central America and South America Africa and Middle East Northeast Asia and China Southeast Asia and India |
| Products Currently Exporting: | Beverages Fruit Products Grocery Products Vegetable Products |
| Additional Information on Product Line: | National brands and private label available. |
| Classification of Any Product Line: | N/A |

| | |
|--|--|
| Company Name: | American Food Service International |
| Address: | 2220 Florida Ave., South Minneapolis, MN 55426 |
| Phone: | (952) 582-8842 |
| Fax: | (952) 582-8846 |
| Web site: | N/A |
| E-mail: | paul@bellboycorp.com |
| Contact: | Paul Miller |
| Title: | General Manager |
| Sales Volume: | \$10 million |
| Number of Employees: | 200 |
| Business/Export Services: | Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services |
| Exporter Description: | Experienced Exporter (Regularly completing more than 6 export transaction per year.) |
| Regions of Interest: | Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India |
| Products Currently Exporting: | Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Product Fruit Products Grocery Product Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products |
| Additional Information on Product Line: | Local language labeling and restaurant supplies available. |
| Classification of Any Product Line: | Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service |

| | |
|--|---|
| Company Name: | Bell Export Foods Group |
| Address: | Pier 19 North 325 N. Columbus Blvd. Philadelphia, PA 19106 |
| Phone: | (215) 829-9090 |
| Fax: | (215) 829-9050 |
| Web site: | N/A |
| E-mail: | bellxport@wolfpack.net |
| Contact: | Ron Davis |
| Title: | President |
| Sales Volume: | N/A |
| Number of Employees: | N/A |
| Business/Export Services: | Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services |
| Exporter Description: | Experienced Exporter (Regularly completing more than 6 export transaction per year.) |
| Regions of Interest: | Western Europe Eastern Europe and Russia Africa/Middle East Northeast Asia and China Southeast Asia and India North America |
| Products Currently Exporting: | Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products |
| Additional Information on Product Line: | Local language labeling available. |
| Classification of Any Product Line: | Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service |

| | |
|--|--|
| Company Name: | Bethco International, Inc. |
| Address: | 7 School St. Bethel, CT 06801-1855 |
| Phone: | (203) 790-6940 |
| Fax: | (203) 791-1389 |
| Web site: | http://www.bethco.com |
| E-mail: | jimroden@bethco.com |
| Contact: | James Roden |
| Title: | President |
| Sales Volume: | N/A |
| Number of Employees: | N/A |
| Business/Export Services: | Product Representation Consolidation |
| Exporter Description: | Experienced Exporter (Regularly completing more than 6 export transaction per year.) |
| Regions of Interest: | Western Europe Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India |
| Products Currently Exporting: | Beverages Dairy Products and Eggs Frozen Products Fruit Products Grocery Products Ingredients Pasta and Bakery Products Perishables Snack Foods Specialty Foods |
| Additional Information on Product Line: | Local language labeling, private label, and food service products available. |
| Classification of Any Product Line: | Certified Organic Not Certified Organic/Natural Food Kosher Food Service |

| | |
|--|---|
| Company Name: | Crown Products Co. |
| Address: | 3500 North Causeway Blvd., Suite 1548 Metairie, LA 70002 |
| Phone: | (504) 837-5343 |
| Fax: | (504) 831-1219 |
| Web site: | N/A |
| E-mail: | crown@crown-products.com |
| Contact: | Mr. Keelee |
| Title: | President |
| Sales Volume: | N/A |
| Number of Employees: | N/A |
| Business/Export Services: | Product Representation Consolidation |
| Exporter Description: | Experienced Exporter (Regularly completing more than 6 export transaction per year.) |
| Regions of Interest: | Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania |
| Products Currently Exporting: | Beverages Grocery Products Snack Foods |
| Additional Information on Product Line: | Local language labeling, pet food and commodity items available. |
| Classification of Any Product Line: | Not Certified Organic/Natural Foods Kosher Food Service |

| | |
|--|--|
| Company Name: | Essex Exports, Inc. |
| Address: | 550 S.W. 12 th Ave. Deerfield Beach, FL 33442-3110 |
| Phone: | (954) 698-9333 |
| Fax: | (954) 698-6766 |
| Web site: | N/A |
| E-mail: | N/A |
| Contact: | Francis Mahfood |
| Title: | N/A |
| Sales Volume: | N/A |
| Number of Employees: | N/A |
| Business/Export Services: | Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services |
| Exporter Description: | Experienced Exporter (Regularly completing more than 6 export transaction per year.) |
| Regions of Interest: | Western Europe Eastern Europe and Russia Central America and South America Northeast Asia and China Southeast Asia and India Australia and Oceania North America |
| Products Currently Exporting: | Beverages Fish and Seafood Products Fruit Products Grocery Products Vegetable Products |
| Additional Information on Product Line: | N/A |
| Classification of Any Product Line: | N/A |

| | |
|--|---|
| Company Name: | Export Trade of America, Inc. |
| Address: | 45 East 20 th St. New York, NY 10003 |
| Phone: | (212) 673-5000 |
| Fax: | (212) 777-6513 |
| Web site: | http://www.groceries-usa.com |
| E-mail: | sales@groceries-usa.com |
| Contact: | Henry Lapidos |
| Title: | President |
| Sales Volume: | \$9 million |
| Number of Employees: | 15 |
| Business/Export Services: | Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services |
| Exporter Description: | Experienced Exporter (Regularly completing more than 6 export transaction per year.) |
| Regions of Interest: | Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania |
| Products Currently Exporting: | Beverages Fruit Products Grocery Products Ingredients Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products |
| Additional Information on Product Line: | Low-fat, fat-free, and GMO-free items available. |
| Classification of Any Product Line: | Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service |

| | |
|--|--|
| Company Name: | F C Bloxom & Co. |
| Address: | 2250 Occidental Ave. S. Seattle, WA 98134-1414 |
| Phone: | (206) 624-1000 |
| Fax: | (206) 382-1315 |
| Web site: | http://www.fcbloxom.com |
| E-mail: | antonioe@fcbloxom.com |
| Contact: | Antonio Esteves |
| Title: | N/A |
| Sales Volume: | N/A |
| Number of Employees: | 20 |
| Business/Export Services: | Product Representation |
| Exporter Description: | Experienced Exporter (Regularly completing more than 6 export transaction per year.) |
| Regions of Interest: | All Regions |
| Products Currently Exporting: | Fruit Products Grocery Products Vegetable Products |
| Additional Information on Product Line: | N/A |
| Classification of Any Product Line: | Certified Organic Not Certified Organic/Natural Food |

| | |
|--|--|
| Company Name: | Falcon Export Services, Inc. |
| Address: | 5455 West Davis (Highway 105 West) Conroe, TX 77304 |
| Phone: | (936) 441-0134 |
| Fax: | (936) 441-0188 |
| Web site: | http://www.l-a-teste.com |
| E-mail: | lateste@lcc.net |
| Contact: | Luis Teste |
| Title: | President |
| Sales Volume: | N/A |
| Number of Employees: | N/A |
| Business/Export Services: | Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services |
| Exporter Description: | Experienced Exporter (Regularly completing more than 6 export transaction per year.) |
| Regions of Interest: | Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India |
| Products Currently Exporting: | Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products |
| Additional Information on Product Line: | Local language labeling available. |
| Classification of Any Product Line: | Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service |

| | |
|--|--|
| Company Name: | Foodtown International, Inc. |
| Address: | 145 Talmadge Rd. Edison, NJ 08818-0532 |
| Phone: | (732) 287-2400 |
| Fax: | (732) 287-2406 |
| Web site: | http://www.foodinternational.com |
| E-mail: | wclark@foodinternational.com |
| Contact: | William Clark |
| Title: | President |
| Sales Volume: | N/A |
| Number of Employees: | N/A |
| Business/Export Services: | Product Representation Freight Forward and Distribution Services |
| Exporter Description: | Experienced Exporter (Regularly completing more than 6 export transaction per year.) |
| Regions of Interest: | Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania |
| Products Currently Exporting: | Beverages Dairy Products and eggs Fish and Seafood Products Frozen Products Grocery Products Ingredients Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products |
| Additional Information on Product Line: | Private label, grocery non-food items, local language labeling, and date labeling available. |
| Classification of Any Product Line: | Kosher Food Service |

| | |
|--|---|
| Company Name: | Frontier Foods International of Pennsylvania |
| Address: | 100 Packer Ave. Philadelphia, PA 19148 |
| Phone: | (215) 334-9284 |
| Fax: | (215) 334-9217 |
| Web site: | http://www.frontierfoodsint.com |
| E-mail: | lstingel@frontierfoodsint.com |
| Contact: | Joe Pollack |
| Title: | Plant Manager |
| Sales Volume: | N/A |
| Number of Employees: | N/A |
| Business/Export Services: | Export Management Product Representation Consolidation Freight Forward and Distribution Services |
| Exporter Description: | Experienced Exporter (Regularly completing more than 6 export transaction per year.) |
| Regions of Interest: | Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania North America |
| Products Currently Exporting: | Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Foods Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products |
| Additional Information on Product Line: | Local language labeling available. |
| Classification of Any Product Line: | Halal Food Service |

| | |
|--|--|
| Company Name: | General Produce Co. Ltd. |
| Address: | P.O. Box 308 Sacramento, CA 95812-0308 |
| Phone: | (916) 441-6431 |
| Fax: | (916) 441-2483 |
| Web site: | http://www.generalproduce.com |
| E-mail: | genproduce@aol.com |
| Contact: | Thomas O. Chan |
| Title: | CEO |
| Sales Volume: | \$70 million |
| Number of Employees: | 220 |
| Business/Export Services: | Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services |
| Exporter Description: | Experienced Exporter (Regularly completing more than 6 export transaction per year.) |
| Regions of Interest: | Central America and South America Northeast Asia and China Southeast Asia and India Australia and Oceania North America |
| Products Currently Exporting: | Dairy Products and Eggs Fruit Products Grocery Products Perishables Snack Foods Specialty Foods Vegetable Products |
| Additional Information on Product Line: | N/A |
| Classification of Any Product Line: | N/A |

| | |
|--|---|
| Company Name: | Global Food Resources |
| Address: | 2107 Hendricks Ave., Suite 218 Jacksonville, FL 32207 |
| Phone: | (904) 396-7007 |
| Fax: | (904) 396-6277 |
| Web site: | http://www.gfr.cc |
| E-mail: | hw@gfr.cc or global@gfr.cc |
| Contact: | Heather C. Wilson |
| Title: | Director of Export Development |
| Sales Volume: | \$8 million |
| Number of Employees: | 9 |
| Business/Export Services: | N/A |
| Exporter Description: | Experienced Exporter (Regularly completing more than 6 export transaction per year.) |
| Regions of Interest: | Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania |
| Products Currently Exporting: | Beverages Grocery Products Snack Foods Specialty Foods |
| Additional Information on Product Line: | National brands, private label (non-perishable) for retail and food service, health and beauty aids, and general merchandise available. |
| Classification of Any Product Line: | Food Service |

| | |
|--|--|
| Company Name: | Global Merchandising Corp. |
| Address: | 5 Dorman Ave. San Francisco, CA 94124-1806 |
| Phone: | (415) 285-8336 |
| Fax: | (415) 641-0952 |
| Web site: | http://www.globalexporter.com |
| E-mail: | lori@globalexporter.com |
| Contact: | Jim Connell, Sr. |
| Title: | Vice-President |
| Sales Volume: | \$20 million |
| Number of Employees: | 12 |
| Business/Export Services: | Export Management Product Representation |
| Exporter Description: | Experienced Exporter (Regularly completing more than 6 export transaction per year.) |
| Regions of Interest: | Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania |
| Products Currently Exporting: | Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Specialty Foods Vegetable Products |
| Additional Information on Product Line: | The company exhibits at trade shows in Asia promoting and selling the products of its principals. |
| Classification of Any Product Line: | Kosher Halal Food Service |

| | |
|--|---|
| Company Name: | I M C Intermarket Co., Inc. |
| Address: | P.O. Box 987 Hermiston, OR 97838-0987 |
| Phone: | (541) 567-3389 |
| Fax: | (541) 567-8340 |
| Web site: | N/A |
| E-mail: | imcusa@ucinet.com |
| Contact: | Anna Radenmacher |
| Title: | President |
| Sales Volume: | More than \$2 million |
| Number of Employees: | 4 |
| Business/Export Services: | Broker Services |
| Exporter Description: | Experienced Exporter (Regularly completing more than 6 export transaction per year.) |
| Regions of Interest: | Western Europe Northeast Asia and China Southeast Asia and India Australia and Oceania |
| Products Currently Exporting: | Fish and Seafood Products Ingredients Pasta and Bakery Products |
| Additional Information on Product Line: | Mainly ingredients for bakery and snack food. Starting to increase activity in functional food ingredients. |
| Classification of Any Product Line: | Certified Organic Kosher Food Service |

| | |
|--|---|
| Company Name: | J A I Inc. |
| Address: | 840 Hinckley Rd., Suite 125 Burlingame, CA 94010 |
| Phone: | (650) 692-4680 |
| Fax: | (650) 692-1771 |
| Web site: | http://www.jaiinc.com |
| E-mail: | jai@netwiz.net |
| Contact: | Ronald P. Hostetter |
| Title: | Secretary/Treasurer |
| Sales Volume: | \$1.3 million |
| Number of Employees: | 1 |
| Business/Export Services: | Export Management Product Representation Consolidation |
| Exporter Description: | Experienced Exporter (Regularly completing more than 6 export transaction per year.) |
| Regions of Interest: | Western Europe Northeast Asia and China Southeast Asia and India Australia and Oceania |
| Products Currently Exporting: | Beverages Grocery Products Pasta and Bakery Products Snack Foods Specialty Foods |
| Additional Information on Product Line: | N/A |
| Classification of Any Product Line: | Certified Organic Not Certified Organic/Natural Food Kosher Halal |

| | |
|--|---|
| Company Name: | Jetpac Group Ltd. |
| Address: | 1500 North Market, Suite B-100 Shreveport, LA 71107 |
| Phone: | (318) 221-5026 |
| Fax: | (318) 424-5077 |
| Web site: | N/A |
| E-mail: | akonrad@jetpacgroup.com |
| Contact: | Al Konrad |
| Title: | N/A |
| Sales Volume: | N/A |
| Number of Employees: | N/A |
| Business/Export Services: | N/A |
| Exporter Description: | Experienced Exporter (Regularly completing more than 6 export transaction per year.) |
| Regions of Interest: | Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania |
| Products Currently Exporting: | Meat and Poultry Products |
| Additional Information on Product Line: | Break bulk (charters entire ship) and containers, frozen meat and poultry |
| Classification of Any Product Line: | Halal |

| | |
|--|---|
| Company Name: | Kemach Food Products Corp. |
| Address: | 9920 Farragut Rd. Brooklyn, NY 11236-2399 |
| Phone: | (718) 272-5655 |
| Fax: | (718) 272-6226 |
| Web site: | N/A |
| E-mail: | kemach@dellempro.com |
| Contact: | Sam Salzman |
| Title: | President |
| Sales Volume: | \$3.5 million |
| Number of Employees: | 10 |
| Business/Export Services: | N/A |
| Exporter Description: | Experienced Exporter (Regularly completing more than 6 export transaction per year.) |
| Regions of Interest: | Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania |
| Products Currently Exporting: | Beverages Grocery Products Pasta and Bakery Products Snack Foods Specialty Foods |
| Additional Information on Product Line: | Kemach brand, strictly kosher, full grocery line of products from traditional to upscale available. |
| Classification of Any Product Line: | Not Certified Organic/Natural Food Kosher Food Service |

| | |
|--|---|
| Company Name: | Marsh International, Inc. |
| Address: | 9800 Crosspoint Blvd. Indianapolis, IN 46256-3350 |
| Phone: | (317) 594-2698 |
| Fax: | (317) 598-3994 |
| Web site: | http://www.marsh.net |
| E-mail: | excmmb@marsh.net |
| Contact: | Mohamed Bouras |
| Title: | Directory of International Sales |
| Sales Volume: | \$2 million |
| Number of Employees: | N/A |
| Business/Export Services: | Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services |
| Exporter Description: | Experienced Exporter (Regularly completing more than 6 export transaction per year.) |
| Regions of Interest: | Western Europe Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India North America |
| Products Currently Exporting: | Beverages Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products |
| Additional Information on Product Line: | Local language labeling available. |
| Classification of Any Product Line: | Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service |

| | |
|--|--|
| Company Name: | Meat Commodities, Inc. |
| Address: | 339 Merrimon Ave. Asheville, NC 28801 |
| Phone: | (828) 258-0120 |
| Fax: | (828) 259-9004 |
| Web site: | http://www.meat-comm.com |
| E-mail: | info@meat-comm.com |
| Contact: | Greg Thomasson |
| Title: | Export Sales |
| Sales Volume: | N/A |
| Number of Employees: | 9 |
| Business/Export Services: | Product Representation Consolidation |
| Exporter Description: | Experienced Exporter (Regularly completing more than 6 export transaction per year.) |
| Regions of Interest: | Central America and South America Northeast Asia and China North America |
| Products Currently Exporting: | Frozen Products Meat and Poultry Products Perishables |
| Additional Information on Product Line: | N/A |
| Classification of Any Product Line: | N/A |

| | |
|--|--|
| Company Name: | New Venture International LLC |
| Address: | 750 Miller Drive, S.E., Suite B-3 Leesburg, VA 22075-8920 |
| Phone: | (703) 779-9700 |
| Fax: | (703) 779-9300 |
| Web site: | http://www.newventureinternational.com |
| E-mail: | bonnie@newventureinternational.com |
| Contact: | Bonnie Wolfe |
| Title: | President |
| Sales Volume: | N/A |
| Number of Employees: | N/A |
| Business/Export Services: | Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services |
| Exporter Description: | Experienced Exporter (Regularly completing more than 6 export transaction per year.) |
| Regions of Interest: | Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India North America |
| Products Currently Exporting: | Dairy Products and Eggs Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Snack Foods Specialty Foods Vegetable Products |
| Additional Information on Product Line: | Private label available. |
| Classification of Any Product Line: | Kosher Halal Food Service |

| | |
|--|---|
| Company Name: | Paramount Export Co. |
| Address: | 175 Filbert St., Suite 210 Oakland, CA 94612 |
| Phone: | (510) 839-0150 |
| Fax: | (510) 839-1002 |
| Web site: | http://www.paramountexport.net |
| E-mail: | fb@paramountexport.net |
| Contact: | Karl Kersten |
| Title: | Manager, Food & Beverage |
| Sales Volume: | More than \$100 million |
| Number of Employees: | 75 |
| Business/Export Services: | Export Management Product Representation Consolidation Freight Forward and Distribution Services |
| Exporter Description: | Experienced Exporter (Regularly completing more than 6 export transaction per year.) |
| Regions of Interest: | Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania |
| Products Currently Exporting: | Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products |
| Additional Information on Product Line: | Local language labeling available. |
| Classification of Any Product Line: | Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service |

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|--|--|
| Company Name: | Sandygren International, Inc. |
| Address: | 12513 42 nd Ave., N.E. Seattle, WA 98125-4620 |
| Phone: | (206) 363-9320 |
| Fax: | (206) 363-9341 |
| Web site: | N/A |
| E-mail: | sandygren@home.com |
| Contact: | Wesley Sandygren |
| Title: | N/A |
| Sales Volume: | N/A |
| Number of Employees: | N/A |
| Business/Export Services: | Export Management Product Representation Broker Services |
| Exporter Description: | Experienced Exporter (Regularly completing more than 6 export transaction per year.) |
| Regions of Interest: | Western Europe Northeast Asia and China Australia and Oceania |
| Products Currently Exporting: | Fruit Products Perishables Vegetable Products |
| Additional Information on Product Line: | N/A |
| Classification of Any Product Line: | Certified Organic |

| | |
|--|---|
| Company Name: | Sun International Export Corp. |
| Address: | 2040 N.W. 96 th Ave. Miami, FL 33172 |
| Phone: | (305) 436-9444 |
| Fax: | (305) 436-9399 |
| Web site: | http://www.sunexp.com |
| E-mail: | mitchb@sunexp.com |
| Contact: | Mitchell R. Byalick |
| Title: | Director |
| Sales Volume: | N/A |
| Number of Employees: | N/A |
| Business/Export Services: | Export Management Broker Services Consolidation Freight Forward and Distribution Services |
| Exporter Description: | Experienced Exporter (Regularly completing more than 6 export transaction per year.) |
| Regions of Interest: | Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Australia |
| Products Currently Exporting: | Dairy Products and Eggs Fruit Products Perishables Vegetable Products |
| Additional Information on Product Line: | Private label and local language labeling available. |
| Classification of Any Product Line: | Food Service |

| | |
|--|---|
| Company Name: | SuperValu International |
| Address: | 495 E. 19 th St. Tacoma, WA 98421 |
| Phone: | (253) 593-3198 |
| Fax: | (253) 593-7828 |
| Web site: | http://www.supervaluinternational.com |
| E-mail: | Yuling.lin@supervalu.com |
| Contact: | Yu-Ling Lin |
| Title: | Director of Marketing |
| Sales Volume: | N/A |
| Number of Employees: | 50 |
| Business/Export Services: | Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services |
| Exporter Description: | Experienced Exporter (Regularly completing more than 6 export transaction per year.) |
| Regions of Interest: | Eastern Europe and Russia Central America and South America Northeast Asia and China Southeast Asia and India North America |
| Products Currently Exporting: | Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products |
| Additional Information on Product Line: | Local language labeling, pet food, non-grocery items (such as health and beauty aids) available. Also provides product sourcing, store design and remodeling, contract packing, category management, and retail store training. |
| Classification of Any Product Line: | Not Certified Organic/Natural Food Kosher Food Service |

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|--|---|
| Company Name: | Western Family Foods, Inc. |
| Address: | P.O. Box 4057 Portland, OR 97208-4057 |
| Phone: | N/A |
| Fax: | (503) 684-3469 |
| Web site: | http://www.westernfamily.com |
| E-mail: | N/A |
| Contact: | Charlie Rotta |
| Title: | Group Vice-President, International |
| Sales Volume: | N/A |
| Number of Employees: | N/A |
| Business/Export Services: | N/A |
| Exporter Description: | N/A |
| Regions of Interest: | Northeast Asia and China Southeast Asia and India |
| Products Currently Exporting: | Grocery Products |
| Additional Information on Product Line: | N/A |
| Classification of Any Product Line: | N/A |

Listings by Product Groups:

Beverages

All Caribbean Food Service
American Fine Food Corp. (AFFCO)
American Food Service International
Bell Export Foods Group
Bethco International, Inc.
Cosmopolitan Design Corp.
Crown Products Co.
Essex Exports, Inc.
Export Trade Of America, Inc.
Falcon Export Services, Inc.
Foodtown International, Inc.
Frontier Foods International of Pennsylvania
Global Food Resources
Global Merchandising Corp.
J A I Inc.
Kemach Food Products Corp.
Marsh International, Inc.
Paramount Export Co.
Sun International Export Corp.
SuperValu International

Dairy Products and Eggs

American Food Service International
Bell Export Foods Group
Bethco International, Inc.
Cosmopolitan Design Corp.
Falcon Export Services, Inc.
Foodtown International, Inc.
Frontier Foods International of Pennsylvania
General Produce Co. Ltd.
Global Merchandising Corp.
New Venture International LLC
Paramount Export Co.
Sun International Export Corp.
SuperValu International

Fish and Seafood Products

All Caribbean Food Service
American Food Service International
Bell Export Foods Group
Essex Exports, Inc.
Falcon Export Services, Inc.
Foodtown International, Inc.
Frontier Foods International of Pennsylvania
Global Merchandising Corp.
I M C Intermarket Co., Inc.
Marsh International, Inc.
Paramount Export Co.
SuperValu International

Frozen Products

American Food Service International
Bell Export Foods Group
Bethco International, Inc.
Cosmopolitan Design Corp.

Falcon Export Services, Inc.
Foodtown International, Inc.
Frontier Foods International of Pennsylvania
Global Merchandising Corp.
Marsh International, Inc.
Meat Commodities, Inc.
New Venture International LLC
Paramount Export Co.
SuperValu International

Fruit Products

All Caribbean Food Service
American Fine Food Corp. (AFFCO)
American Food Service International
Bell Export Foods Group
Bethco International, Inc.
Essex Exports, Inc.
Export Trade Of America, Inc.
F C Bloxom & Co.
Falcon Export Services, Inc.
Frontier Foods International of Pennsylvania
General Produce Co. Ltd.
Marsh International, Inc.
New Venture International LLC
Paramount Export Co.
Sandygren International, Inc.
Sun International Export Corp.
SuperValu International

Grocery Products

All Caribbean Food Service
American Fine Food Corp. (AFFCO)
American Food Service International
Bell Export Foods Group
Bethco International, Inc.
Crown Products Co.
Essex Exports, Inc.
Export Trade Of America, Inc.
F C Bloxom & Co.
Falcon Export Services, Inc.
Foodtown International, Inc.
Frontier Foods International of Pennsylvania
General Produce Co. Ltd.
Global Food Resources
Global Merchandising Corp.
J A I Inc.
Kemach Food Products Corp.
Marsh International, Inc.
New Venture International LLC
Paramount Export Co.
SuperValu International
Western Family Foods, Inc.

Ingredients

American Food Service International
Bethco International, Inc.
Export Trade Of America, Inc.
Foodtown International, Inc.
Frontier Foods International of Pennsylvania
Global Merchandising Corp.
I M C Intermarket Co., Inc.

Marsh International, Inc.
New Venture International LLC

Meat and Poultry Products

All Caribbean Food Service
American Food Service International
Bell Export Foods Group
Falcon Export Services, Inc.
Frontier Foods International of Pennsylvania
Global Merchandising Corp.
Jetpac Group Ltd.
Marsh International, Inc.
Meat Commodities, Inc.
New Venture International LLC
Paramount Export Co.
SuperValu International

Pasta and Bakery Products

American Food Service International
Bell Export Foods Group
Bethco International, Inc.
Export Trade Of America, Inc.
Falcon Export Services, Inc.
Foodtown International, Inc.
Frontier Foods International of Pennsylvania
Global Merchandising Corp.
I M C Intermarket Co., Inc.
J A I Inc.
Kemach Food Products Corp.
Marsh International, Inc.
Paramount Export Co.
SuperValu International

Perishables

All Caribbean Food Service
American Food Service International
Bell Export Foods Group
Bethco International, Inc.
Cosmopolitan Design Corp.
Frontier Foods International of Pennsylvania
General Produce Co. Ltd.
Marsh International, Inc.
Meat Commodities, Inc.
Paramount Export Co.
Sandygren International, Inc.
Sun International Export Corp.
SuperValu International

Snack Foods

American Food Service International
Bell Export Foods Group
Bethco International, Inc.
Crown Products Co.
Export Trade Of America, Inc.
Falcon Export Services, Inc.
Foodtown International, Inc.
Frontier Foods International of Pennsylvania
General Produce Co. Ltd.

Global Food Resources
J A I Inc.
Kemach Food Products Corp.
Marsh International, Inc.
New Venture International LLC
Paramount Export Co.
SuperValu International

Specialty Foods

All Caribbean Food Service
American Food Service International
Bell Export Foods Group
Cosmopolitan Design Corp.
Export Trade Of America, Inc.
Falcon Export Services, Inc.
Foodtown International, Inc.
Frontier Foods International of Pennsylvania
General Produce Co. Ltd.
Global Food Resources
Global Merchandising Corp.
J A I Inc.
Kemach Food Products Corp.
Marsh International, Inc.
New Venture International LLC
Paramount Export Co.
Sun International Export Corp.
SuperValu International

Vegetable Products

All Caribbean Food Service
American Fine Food Corp. (AFFCO)
American Food Service International
Bell Export Foods Group
Essex Exports, Inc.
Export Trade Of America, Inc.
F C Bloxom & Co.
Falcon Export Services, Inc.
Foodtown International, Inc.
Frontier Foods International of Pennsylvania
General Produce Co. Ltd.
Global Merchandising Corp.
Marsh International, Inc.
New Venture International LLC
Paramount Export Co.
Sandygren International, Inc.
Sun International Export Corp.
SuperValu International